

Message Text

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INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/OIM/SAD/WALE

APPROVED BY EB/OCA/CM/LKLIEFORTH

COM/OIM/SAD/JEMURRIN

COM/CAGNE/PHALE

COM/OIM/EM/JDOYLE

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FM SECSTATE WASHDC

TO AMEMBASSY DAMASCUS PRIORITY

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY TEHRAN

UNCLAS STATE 297353

E.O. 11652 N/A

TAGS: BEXP, XF

SUBJECT: MARYLAND STATE IOGA TRADE MISSION

REF: STATE 265167

1. MEMBERS SUBJECT MISSION HAVE DRAWN UP THE FOLLOWING PAPER TO DEFINE THEIR RESPONSIBILITES IN PROPOSED CONSORTIUM APPROACH TO FORTHCOMING TRADE MISSION.

2. "ORGANIZATION AND FUNCTIONS OF THE MARYLAND CONSORTIUM FOR HEALTH CARE FACILITIES (MARCON).

3. "PURPOSE: TO PROVIDE TO THE OWNER AGENCY THE ORGANIZATION, PERSONNEL AND PROFESSIONAL CAPABILITY TO PLAN, DESIGN, CONSTRUCT AND EQUIP FULL SERVICE HEALTH CARE FACILITIES.

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4. "ORGANIZATION: THE MARYLAND CONSORTIUM FOR HEALTH

CARE FACILITIES (MARCON) IS A FEDERATION OF SUCCESSFUL PLANNERS, ARCHITECTS, ENGINEERS, CONSTRUCTORS AND MANAGERS WITH EXTENSIVE EXPERIENCE IN GENERAL BUILDING CONSTRUCTION WITH PARTICULAR EMPHASIS ON HOSPITAL AND HEALTH CARE

DESIGN AND CONSTRUCTION.

5. "RESPONSIBILITIES: A. MANAGEMENT CONTRACTOR: L. ASSIST OWNER AGENCY IN IDENTIFYING TYPE, SIZE, LOCATION OF FACILITIES. 2. COORDINATE PLANNING, DESIGN. 3. DEVELOP LOGISTIC AND CONSTRUCTION SCHEDULES. 4. PROVIDE COST ESTIMATES FOR FACILITIES. 5. INITIATE PROCUREMENT OF LONG LEAD TIME EQUIPMENT AND MATERIAL. 6. DEVELOP ADEQUATE LOGISTIC CAPABILITY, INCLUDING UTILITIES, BOTH CONSTRUCTION AND PERMANENT. 7. RECRUIT, HIRE, TRAIN AS NECESSARY SUFFICIENT MANPOWER FOR CONSTRUCTION. PROVIDE TEMPORARY HOUSING FOR SAME. 8. RECRUIT, HIRE, TRAIN AS NECESSARY PERSONNEL TO OPERATE COMPLETED FACILITIES. PROVIDE PERMANENT HOUSING FOR SAME. 9. SET PERSONNEL POLICIES AND PAY SCALES. B. PLANNING/DESIGN. 1. ASSIST OWNER AGENCY IN IDENTIFYING TYPE, SIZE, LOCATION OF FACILITIES. 2. TRANSLATE REQUIREMENTS INTO COMMUNITY MASTER PLAN. 3. PROVIDE DESIGN CONCEPTS. 4. PREPARE CONSTRUCTION DOCUMENTS AND SPECIFICATIONS. 5. SELECT EQUIPMENT. 6. PROVIDE INFORMATION ON COSTS, AVAILABILITY OF EQUIPMENT AND CONSTRUCTION MATERIAL. 7. REVIEW SHOP DRAWINGS. 8. ASSIST IN CONSTRUCTION COST ESTIMATING. 9. ON SITE INSPECTION. 10. DEVELOP MANPOWER REQUIREMENTS FOR FACILITY OPERATION. C. CONSTRUCTION OPERATIONS.

1. DETERMINE CONSTRUCTION SCHEDULES. 2. PROVIDE DETAILED COST ESTIMATES. 3. SELECT CONSTRUCTION EQUIPMENT. 4. DETERMINE MATERIAL REQUIREMENTS. 5. ORDER EQUIPMENT, MATERIAL. 6. PROVIDE SUPERVISION, INSPECTION, QUALITY ASSURANCE. 7. COORDINATE WORK PERFORMANCE OF SUBCONTRACTORS. 8. DEVELOP MATERIAL, EQUIPMENT, SPARE PARTS INVENTORY REQUIREMENTS. 9. MANAGE INVENTORIES. 10. DEVELOP AND IMPLEMENT MANAGEMENT CONTROL SYSTEMS. D. FINANCE. 1. PROVIDE LETTERS OF CREDIT, BID BOND GUARANTEES, PERFORMANCE LETTER OF CREDIT. 2. FULL

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FOREIGN EXCHANGE SERVICES INCLUDING SPOT, FUTURE AND SWAP CONTRACTS. 3. PROVIDE FINANCIAL SERVICES FOR RECEIPTS AND DISBURSEMENT TO MEMBERS OF THE CONSORCITUM. 4. CREDIT REPORTS ON FOREIGN INDIVIDUALS OR FIRMS. 5. FOREIGN DRAFTS AND DIRECT PAYMENT ORDERS FOR TRANSMITTAL OF FUNDS OVERSEAS IN U.S. DOLLARS OR LOCAL CURRENCIES. 6. FINANCING BY ACCEPTANCE, ADVANCES ON COLLECTIONS, UNDER EXPORT-IMPORT BANK OR FCIA GUARANTEE, IN U.S. DOLLARS, LOCAL

CURRENCY, EURODOLLARS. 7. DIRECT COLLECTION OF DOCUMENTARY OR CLEAN DRAFTS AND ITEMS SUCH AS CHECKS, DIVIDENDS AND COUPONS. 8. SECURED AND UNSECURED LOANS TO DOMESTIC AND FOREIGN BORROWERS FOR THE FINANCING OF TRADE AND EXPANSION OF U.S. OWNED OPERATIONS ABROAD.

6. "MANAGEMENT CONTRACTOR - THE GEORGE HYMAN CONSTRUCTION COMPANY. PLANNING/DESIGN - RTKL ASSOCIATES. MECH./ELECT. CONSULTANTS - HENRY ADAMS, INC. ARCH./CIVIL/STRUC. CONSULTANTS - GREENHORNE & O'MARA, INC. HEALTH CARE CONSULTANTS - GORDON A. FRIESEN INTERNATIONAL. CONSTRUCTION OPERATIONS - THE GEORGE HYMAN CONSTRUCTION COMPANY. GENERAL TRADES - THE GEORGE HYMAN CONSTRUCTION COMPANY. MECHANICAL - THE POOLE AND KENT COMPANY. HOSPITAL EQUIPMENT - SKILL SURGICAL. ELECTRICAL - ENTERPRISE ELECTRIC COMPANY, INC. ELECTRICAL SUPPLY - TRISTATE ELECTRICAL SUPPLY COMPANY, INC. FINANCE - MARYLAND NATIONAL BANK (RECEIPTS/DISBURSEMENTS; BANKING SERVICES; CASH FLOW PROJECTIONS)." INGERSOLL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 DEC 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE297353
Document Source: CORE
Document Unique ID: 00
Drafter: OIM/SAD/WALE
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750439-0401
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751234/aaaabdub.tel
Line Count: 134
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 STATE 265167
Review Action: RELEASED, APPROVED
Review Authority: KelleyW0
Review Comment: n/a
Review Content Flags:
Review Date: 11 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <11 JUN 2003 by ReddocGW>; APPROVED <04 FEB 2004 by KelleyW0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MARYLAND STATE IOGA TRADE MISSION
TAGS: BEXP, XF
To: DAMASCUS MULTIPLE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006